



The Networking Book: 50 Ways to Develop Strategic Relationships

By Simone Andersen

LID Publishing. Hardback. Book Condition: new. BRAND NEW, The Networking Book: 50 Ways to Develop Strategic Relationships, Simone Andersen, This book deals with networking and asks the question: Do you have the nerve not to use - or not to learn to use - networking in business and in your private life? It is a well-documented fact that what we want and desire is more easily achieved when we understand how to build the right relationships. Networking is basically the exchange of a wide range of services - and the most precious insurance in your private life and your career. This highly practical and accessible book will help anyone understand the power of networking quickly through face-to-face meeting and social media, as well as how they can use it as a way to enhance their prospects.



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